

The Largest In-plants

IN THE YEARS since we discontinued our Top 50 ranking, a number of people have asked us if we ever planned to bring the Top 50 back. Many in-plants used this ranking to show their upper management and customers how well they compared to other in-plants on a national basis.

To help them continue to do this, we decided to

collect information and do a more basic ranking this year. This is not the Top 50, though. We did not repeatedly contact non-responsive large in-plants the way we did in the past. We made our survey available and let managers know about it. If they chose to participate they did, but many did not.

What follows are two lists:

- The largest in-plants according to the number of full-time-equivalent employees (half of the part-time/temporary employees were added to the full-time figure)
- The largest in-plants according to sales. (If a sales figure was not provided, the annual budget was used.)

The lists below and on page 32 will give you a quick look at some of the giants in the in-plant industry.

Largest By Employees

	In-plant	Employees
1	U.S. Government Printing Office	995
2	Allstate Insurance Co.	698
3	The Church of Jesus Christ of Latter-day Saints	391
4	California Office of State Publishing	334.5
5	Brigham Young University	177.5
6	University of Washington	156.5
7	Principal Financial Group	139
8	State of Washington, Department of Printing	132
9	North Carolina Correction Enterprises	129
10	State of Oregon Publishing & Distribution	125
11	CIA	108
12	University of Missouri-Columbia	92.5
13	Progressive Insurance Co.	86.5
14	ING	82
14	State of Ohio	82
16	Spartan Stores, Inc.	81.5
17	Penn State University	79
18	University of Oklahoma	75
19	University of Minnesota	74
20	Washington State University	72.5
21	World Bank	67.5
22	Florida State University	67
22	Louisiana Office of State Printing	67
22	University of Iowa	67
25	Blue Cross Blue Shield Of Minnesota	66.5
26	Purdue University	64.5
26	Yale University	64.5
28	CVS/Caremark	63
29	Best Buy	61.5
30	University of California-Berkeley	61

	In-plant	Employees
30	University of Texas at Austin	61
32	Tyson Foods, Inc.	59
33	ATK Launch Systems	57.5
34	University of Illinois at Urbana-Champaign	55.5
35	Iowa State University	51.5
36	City of Los Angeles	51
37	State of Kansas Division of Printing	48
38	Securian Financial Group	47
38	University of Nebraska- Lincoln	47
38	University of Virginia	47
41	University of North Texas	45.5
42	State of Tennessee	45
43	University of Oregon	41
44	Houston Independent School District	38.5
44	Missouri State Printing	38.5
46	University of California - Davis	38
47	Development Dimensions International	34.5
48	University of Texas - Houston	31
49	Briggs & Stratton Corp.	30
49	Ontario Power Generation	30
51	Health Care Service Corp.	29
52	Indiana University	28
52	Wells Fargo Financial	28
54	Blue Cross Blue Shield Michigan	27
54	Oregon State University	27
54	Vanderbilt University	27
57	University Of California - Riverside	26.5
58	City of Portland, Oregon	26
59	Christian Reformed Church	25
60	Beckman Coulter	23
61	The Hershey Co.	22.5
62	The Cincinnati Insurance Co.	22
62	Fiserv Health	22
64	ConocoPhillips	20

Largest In-plants According to Annual Sales

	In-plant	Annual Operating Budget (\$)	Annual Sales (\$)
1	U.S. Government Printing Office	306,183,000	406,927,000
2	Allstate Insurance Co.	184,000,000	184,000,000
3	California Office of State Publishing	N/A	58,220,484
4	Best Buy	40,000,000	40,000,000
5	State of Washington Department of Printing	33,708,000	34,345,000
6	CVS/Caremark	32,000,000	N/A
7	CIA	23,606,000	26,615,000
8	Principal Financial Group	25,000,000	N/A
9	Progressive Insurance Co.	22,000,000	22,000,000
10	Blue Cross Blue Shield Of Minnesota	26,500,000	21,300,000
11	ING	19,900,000	19,900,000
12	State of Oregon Publishing & Distribution	15,827,965	15,827,965
13	Spartan Stores	12,914,444	15,441,917
14	University of Washington	15,500,000	14,650,000
15	Brigham Young University	N/A	14,000,000
16	University of Oklahoma	13,740,000	13,225,000
17	Health Care Service Corp.	12,500,000	N/A
18	Tyson Foods, Inc.	9,269,829	12,195,253
19	Yale University	11,770,000	12,123,000
20	Penn State University	12,000,000	12,000,000
21	World Bank	4,454,600	10,681,000
22	State of Ohio	10,200,000	10,200,000
23	Briggs & Stratton Corp.	8,400,000	10,000,000
24	University of California - Berkeley	10,817,000	9,950,000
25	University of Texas at Austin	9,159,106	9,543,244
26	University of Minnesota	8,800,000	8,800,000
26	Securian Financial Group	8,500,000	8,800,000
28	City of Los Angeles	8,776,889	8,776,889
29	Purdue University	8,107,144	8,107,144
30	University of Missouri-Columbia	8,100,000	8,100,000
31	Louisiana Office of State Printing	9,290,506	7,968,300
32	City of Portland	7,470,349	7,515,022
33	University of California - Davis	7,000,000	7,200,000
34	University of Iowa	7,000,000	7,000,000

	In-plant	Annual Operating Budget (\$)	Annual Sales (\$)
35	Ontario Power Generation	6,869,455	N/A
36	University of Nebraska - Lincoln	7,342,082	6,841,917
37	Missouri State Printing	6,800,000	6,800,000
38	Development Dimensions International	6,500,000	N/A
38	Washington State University	6,500,000	6,500,000
40	Florida State University	1,881,429	6,205,442
41	State of Kansas - Division of Printing	5,800,000	6,200,000
42	University of Oregon	5,384,200	5,833,286
43	University of California - Riverside	5,600,000	5,600,000
44	Beckman Coulter, Inc.	5,242,000	5,517,000
45	University of Virginia	5,115,000	5,515,000
46	Duke University	5,500,000	5,500,000
47	University of Illinois at Urbana-Champaign	5,128,536	5,433,535
48	Oregon State University	N/A	5,100,000
49	Christian Reformed Church	4,929,299	4,977,725
50	Iowa State University	4,900,000	4,911,168
51	Wells Fargo Financial	5,047,000	4,849,800
52	Fiserv Health	4,677,000	4,677,000
53	University of North Texas	4,469,764	4,631,425
54	Houston Independent School District	4,420,863	4,500,000
55	Blue Cross Blue Shield Michigan	6,100,000	4,000,000
56	North Carolina Correction Enterprises	N/A	3,950,000
57	Vanderbilt University	3,808,365	3,808,365
58	State of Tennessee	4,576,500	3,672,267
59	The Cincinnati Insurance Co.	3,500,000	N/A
60	The Hershey Co.	3,500,000	3,275,000
61	University of Texas - Houston	3,100,000	3,200,000
62	Indiana University	2,850,000	2,850,000
63	ConocoPhillips	2,699,000	2,699,000
64	ATK Launch Systems	2,200,000	N/A
65	Regence BlueShield	1,820,000	2,000,000